



MONTEREY COUNTY
FAIR

JUNIOR LIVESTOCK
AUCTION

Buyer's Guide



2023

INTRODUCTION

The Monterey County Fair is pleased to announce that we have over 170 exhibitors signed up to showcase their livestock during our 2023 Junior Livestock Show and Auction!

We at the Monterey County Fair are incredibly happy to be hosting our annual Junior Livestock Show and Auction on August 23-27, 2023. We recognize that putting on this show and auction wouldn't be possible without the generous support of our community of buyers and sponsors.

We would like to thank you for your continued support and hope that you will once again join us at the MCF Livestock Event Center on Saturday, August 26th at 10:00 A.M.! Add-ons may be sent in utilizing the form in this packet, however forms must be received no later than September 6th (in hand, not postmarked).

All animals will be sold through the in-person auction with live bidding. Judging and grading will take place in the days prior to auction. The Sale of Champions (all species) will occur at the conclusion of the swine sales, the sale order of species is listed within "Auction Information."

If you purchase an animal, you can choose CUSTOM (processed/cut and wrapped for your freezer) or RESALE (the processor will resell the animal). If you choose to place an add-on, you will not receive any meat and your contribution will serve as a donation to the exhibitors project.

Please read through our buyers guide for an in-depth look at what the sale will look like and to answer some commonly asked questions. If you have any further inquiries, feel free to call Chris Garmon at (831) 372-5865, or email chris@montereycountyfair.com.

BIDS

Bids will only be accepted in person, at our sale on August 26th 2023 starting at 10 A.M. There will be no option to bid on each animal in an online format. All bids will be taking place in person ONLY.

At the closing of each lot the winning buyer will be asked to choose from the following:

- **CUSTOM:** Animal will be harvested and delivered to the Cut and Wrap business of your selection. The harvest fee will be added to your buyers' invoice for each animal selected as Custom. The harvest fee includes harvesting of the animal and all trucking fees. Cut and Wrap fees will be paid separately directly to the cut and wrap facility you select.
- **RESALE:** The animal will be sent for resale and the buyer will receive a credit on their final invoice for the current market value of the animal. Note: Buyers receive NO meat products for re-sale purchases.

NOTICE: As of 2023, all purchases of Market Beef will be custom. The option for Market Beef resale will be unavailable for buyers.

ADD - ONS

Add-ons may be sent in utilizing the form on the fair's website, montereycountyfair.com, however forms must be received no later than September 6th (in hand, not postmarked).

The Add-On Minimum is \$100.

BUYER REGISTRATION

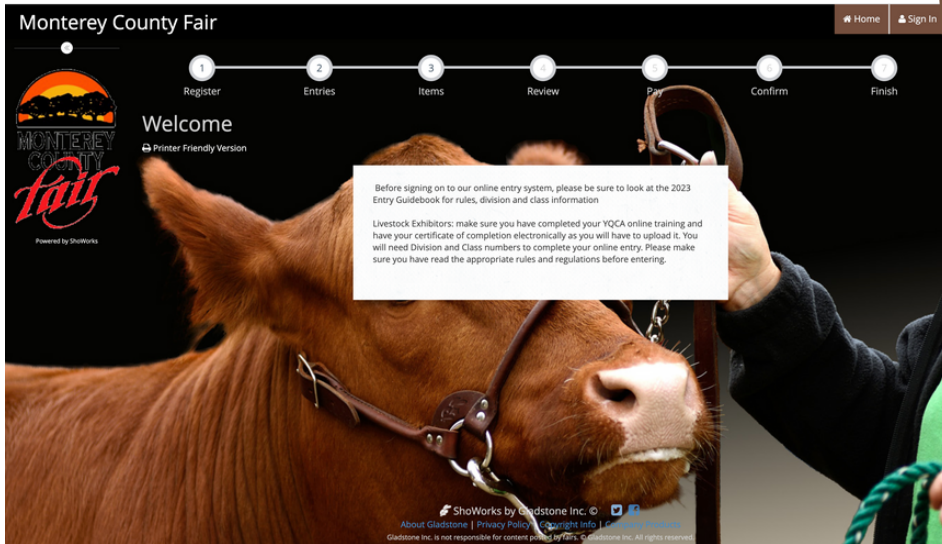
Buyer registration can be done prior to the auction or upon arrival. Pre-Registration is highly encouraged and can be done by visiting monterlive.fairwire.com for a link to the buyer registration page. To register, please click or copy the link. Either select your previously registered buyer name and enter your password (this is the password you registered with as a buyer last year), or click "forgot password". If you are a new buyer, please check the box "I am a new buyer or not listed above". Credit Card information is optional, your card will only be charged 30 days after the sale only if we have not received your payment.

You will need to provide the following information when pre-registering as a buyer:

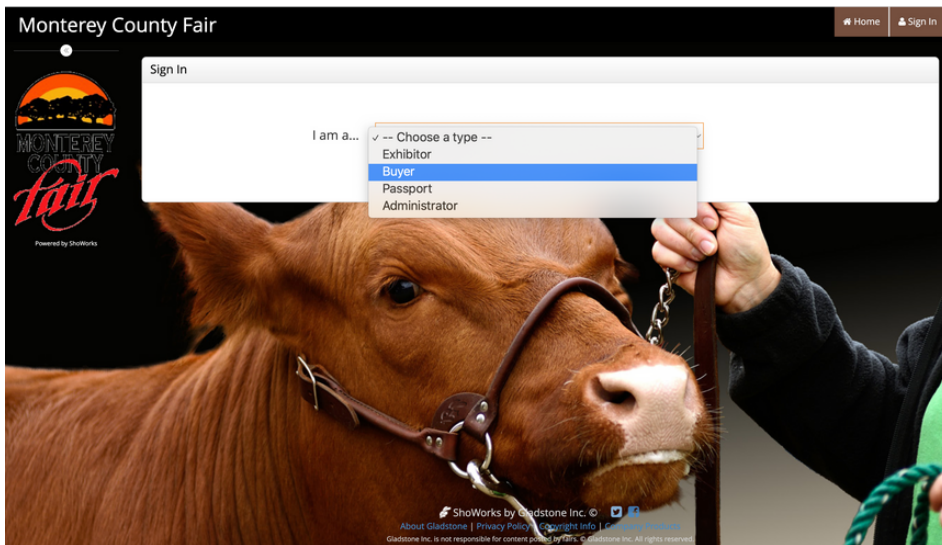
- **Buyer Name**
- **Buyer Contact**
- **Buyer Mailing Address, City, State, and Zip Code**
- **Buyer Cell/Mobile Phone Number**
- **Buyer Email Address**

REGISTRATION GUIDE

1. VISIT MONTERLIVE/FAIRWIRE.COM AND CHOOSE "SIGN IN"



2. SELECT "BUYER" FROM DROP-DOWN MENU



3. SELECT YOUR BUYER NAME OR CHECK BOX LABELED "I AM A NEW BUYER OR NOT LISTED ABOVE"

Monterey County Fair

Home Sign In

Buyer

Sign In

Select a Buyer and provide the password you provided when you registered or given to you by the office (which could be your Buyer ID if no password has previously been assigned).

Buyer Name -- Choose a Buyer --

or

I am a new buyer or not listed above (check this box)

Register →

ShoWorks by Gilbane Inc. ©
About Gladstone | Privacy Policy | Copyright | Terms & Conditions

4. FILL OUT INFORMATION REQUESTED BELOW, THEN PRESS CONTINUE WHEN COMPLETE.

Monterey County Fair

Home Sign In

Buyer Information

Register New Buyer

Please provide the following information and click the Continue button at the bottom.

Buyer Name *

Password *

Re-type Password *

Buyer Contact *

Buyer Address *

Buyer Address2

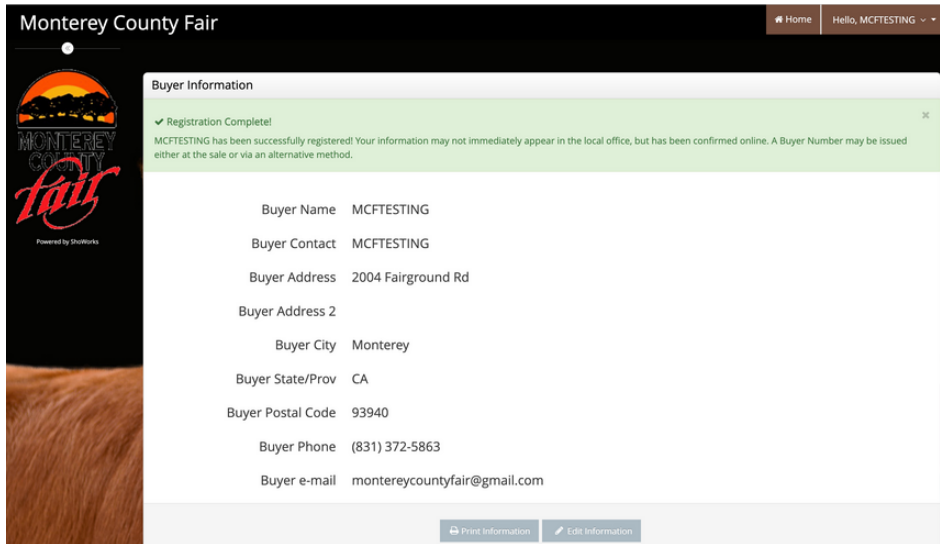
Buyer City *

Buyer State/Prov *

Buyer Postal Code *

Buyer Mobile Phone *

5. AFTER COMPLETING THE PREVIOUS STEP, YOU SHOULD RECEIVE A GREEN MESSAGE STATING THAT YOUR REGISTRATION IS COMPLETE.



AUCTION INFORMATION & ORDER

The following will be sold during our sale hosted on August 26th, 2023, in this order:

- Market Swine weighing 210-280 lbs., sold lowest placing to highest placing
- Sale of Champions
- Poultry and Rabbits - no more than 5 pens will be sold of each
- Meat Goats weighing 60-125 lbs., sold highest placing to lowest placing
- Market Beef weighing 1,000-1,450 lbs., sold highest placing to lowest placing
- Market Sheep weighing 105-160 lbs., sold highest placing to lowest placing

Our annual Junior Livestock Auction follows the format of a traditional auction, with live auctioneers and bidding until the highest bid on the lot is reached. Animals and their exhibitors will move through the auction block in the order listed above.

The Livestock Superintendent and/or Auction Chairman reserves the right to change the sale order if necessary.

Beef, Sheep, Swine and Goats sold at the Junior Livestock Auction will be sent to a designated federally inspected processing facility. There will be NO LIVE PICKUP of beef, sheep, goats or swine.

AUCTION AND PAYMENT PROCESS

Invoices will be sent September 7th, after the closing of all add-ons. Payments are due no later than Friday, September 29th at 4:00 P.M.

Methods of Payment Accepted:

- Credit Card
 - Visa/Mastercard - 4% credit card processing fee will be applied during payment
 - We do not accept American Express.
- Checks
 - Made payable to the Monterey County Fair for the invoice amount only
- Cash
 - Can be delivered to the fair administration office starting Monday, August 28th

Payments can be mailed directly to the office for processing. Our fair address and office hours are as follows:

2004 Fairground Rd

Monterey CA, 93940

Monday-Friday, 9 A.M.-12 P.M., 1 P.M. to 5 P.M.

MCF TERMS OF PAYMENT

Placing a bid is a binding contract between you and the Owner/Seller of the animal, and the bid cannot be retracted. Once a Bidder places a bid, and the bid is the high/winning bid, then the Bidder will be obligated to purchase the lot at the said price indicated in the bidding process. Refusing to pay for the lot prior to placing a winning bid is illegal in a majority of U.S. states, and criminal prosecution or civil litigation can result.

As a Bidder, you are responsible for any bids placed by you or a designated representative. The security of your Bidder information is your sole responsibility, and the Bidder will be responsible for any and all bids placed under the assigned number. If you feel that your Bidder number has been compromised, please notify the auction staff immediately.

There are no bid retractions. ALL BIDS ARE NON-CANCELLABLE ONCE SUBMITTED. Should a lot be removed from the sale, all bids and add-ons will be nullified.

